



Proposed Joint Venture between Singapore Airlines Limited and Deutsche Lufthansa AG

Reference Number	CAAM/ENC/COMPETITION/IE/2026(03)
Application	Individual exemption under section 36Q of Act 788
Applicant(s)	Singapore Airlines Limited and Deutsche Lufthansa AG
Receipt of Application	23 June 2025
Summary of Application	<p>Singapore Airlines Limited (“SQ”) and Deutsche Lufthansa AG (“LH”) (collectively, the “Applicants”) have submitted an application (“Application”) for an Individual Exemption in respect of their Proposed Joint Venture arrangement covering scheduled air passenger services in the following Markets:</p> <ul style="list-style-type: none"> (a) Singapore, Indonesia, Malaysia, and Australia (the “Original SQ Markets”); (b) New Zealand, Vietnam, and the Philippines (the “Expanded SQ Home Markets”); (c) Germany, Austria, Belgium, and Switzerland (the “Original LH Markets”) (d) Albania, Bosnia and Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, France, Greece, Hungary, Iceland, Republic of Ireland, Italy, Kosovo, Latvia, Lithuania, Luxembourg, Malta, Republic of Moldova, Montenegro, Netherlands, North Macedonia, Poland, Portugal, Romania, Serbia, Slovenia, Slovakia, Spain, and United Kingdom (the “Expanded LH Home Markets”). <p>For this summary of application, the Authority will refer to the Markets as per the MAVCOM’s approval in 2022, which is as follows:</p> <ul style="list-style-type: none"> (a) the Original SQ Markets and the Expanded SQ Home Markets, will be collectively referred to as (“the SQ Home Markets”), and

	<p>(b) the Original LH Markets and Expanded LH Home Markets will collectively be referred to as (“the LH Home Markets”).</p> <p>Notwithstanding MAVCOM’s approval of the Proposed Expanded scope of the Joint Venture Agreement in 2022, the Applicants did not proceed with the execution of the said agreement pending approval from CCCS. CCCS subsequently approved the expanded joint venture agreement on 28 January 2025, following the acceptance of voluntary commitments from the Applicants. Currently, the Applicants are in the process of negotiating amendments to the Framework Agreement to expand the approved scope of the LH Home Markets and SQ Home Markets.</p> <p>Accordingly, the Joint Venture had been implemented in respect of scheduled air passenger services in the Original LH Markets and the Original SQ Markets pursuant to the Individual Exemption granted by MAVCOM on 5 December 2022. The individual exemption was granted for a period of three (3) years and will expire on 4 December 2025.</p> <p>The Proposed Joint Venture is governed by a Framework Agreement entered by SQ and LH, which also covers services operated by the subsidiaries of LH, namely, Swiss International Air Lines Ltd., and Austrian Airlines AG, Brussels Airlines SA/NV, Air Dolomiti, Lufthansa City Airlines and Discover Airlines. The Application also covers services operated by SQ’s subsidiary, Scoot Pte. Ltd. The objective of the Framework Agreement is to enhance scheduled air passenger services between the SQ and LH Home Markets.</p> <p>The Framework Agreement has been implemented in relation to routes involving Malaysia and the Original LH Home Markets. The Applicants, via the Proposed Joint Venture, also seek to include the passenger airline subsidiaries of LH and SQ (together, “JV</p>
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	<p>Affiliates”), and to allow for the use of third parties or wet lease partners for traffic between some countries as operating carriers for certain feeder routes and provide intermodal transportation options such as bus and rail connections from hub destinations in Europe.</p> <p>Under the Proposed Joint Venture, the Applicants cooperate in:</p> <ul style="list-style-type: none"> (a) schedule coordination and capacity management; (b) pricing and inventory management; (c) sales; (d) marketing cooperation; and (e) sharing of JV route results. <p>The Applicants submit that the Proposed Joint Venture will give rise to the following significant economic and social benefits to the Malaysian economy and Malaysian travellers:</p> <ul style="list-style-type: none"> (a) Improving connectivity for passengers through expanded virtual networks; (b) Better scheduling which results in benefits to travellers; (c) Wider range of fare products which leads to potentially more competitive fares; (d) Better coordinated offerings for corporate accounts; and (e) Increased passenger, seat capacity, routes, and services.
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	<p>The Applicants also submit that the Proposed Joint Venture is unlikely to lead to any significant reduction in competition, due to the presence of strong competitive constraints exerted by competing airlines between the SQ Home Markets and LH Home Markets and no or negligible barriers to entry or expansion on the focal routes.</p>	
Reference(s)	<p>MAVCOM's Decision granting an Individual Exemption to the Parties' Joint Venture dated 5 December 2022</p>	
Consultation	<p>CAAM welcomes any party to submit written feedback on the Proposed Decision regarding the Proposed Joint Venture between SQ and LH.</p> <p>Any written feedback shall be titled "Proposed Joint Venture Between Singapore Airlines Limited and Deutsche Lufthansa AG" and submitted to CAAM by email to competition@caam.gov.my by 15 April 2026.</p> <p>If the feedback contains any confidential information, the party submitting the feedback shall clearly identify the confidential information and provide a non-confidential version of the feedback (with the confidential information removed and replaced by the word ["CONFIDENTIAL"]). "Confidential information" refers to trade, business or industrial information that belongs to any person, that has economic value and is not generally available to or known by others.</p>	
Application Timeline	Date	
	4 June 2025	Application made to MAVCOM
	23 June 2025	Publication of the summary of Application for public consultation
	30 July 2025	Public consultation for the application was closed



Date	Progress Update
2 April 2026	Publication of the Proposed Decision Proposed Decision for public consultation