

Safer above. Safer beyond.



Building safer skies together.

Senior Director,
Asset & Service
Commercialisation
Location: Putrajaya

Eligible candidates are encouraged to apply for the aforementioned position by submitting the application form, resume, academic qualifications and supporting documents via www.caam.gov.my/resources/announcements/career/. Kindly note that only applications submitted through **CAAM website** will be considered.

Application deadline is on **26th July 2026, at 11:59 p.m.**

*Recruitment is subject to available vacancies, and only shortlisted candidates will be contacted for interviews.

SENIOR DIRECTOR, ASSET & SERVICE COMMERCIALISATION

Job Description

Responsible for leading the strategic management of CAAM's national aviation asset portfolio, including air navigation facilities, land, infrastructure, equipment, and technical systems. The role oversees asset planning, maintenance, optimisation, and lifecycle management to support CAAM's regulatory and operational objectives.

The position also drives asset value creation through commercial initiatives, revenue diversification, strategic partnerships, and Public-Private Partnerships (PPPs), while ensuring compliance with government policies, regulatory requirements, safety standards, and International Civil Aviation Organization (ICAO) standards. The role is instrumental in enhancing operational efficiency, financial sustainability, and the long-term performance of CAAM's aviation assets.

Job Information

- **Department:** Asset & Service Commercialisation
- **Job Position:** Senior Director
- **Type of Employment:** Permanent

Qualifications for Appointment

Candidates must possess the following criteria:

a) Citizenship

- Malaysian citizen.

b) Academic and Professional Qualifications

- A recognized Bachelor's Degree in a relevant field.
- A recognized and relevant Master's Degree is preferred.
- A minimum of fifteen (15) years of experience in the field of asset management with at least ten (10) years in management-level roles.

c) Skills and Competencies

- Strategic commercial thinking with strong business acumen in asset optimisation and revenue generation.

- Experience in commercial strategy development, pricing models, and business planning.
- Strong understanding of asset lifecycle management and facilities optimisation.
- Proven track record in identifying, developing, and business planning
- Financial analysis and ROI-focused decision-making to drive service monetisation.
- Effective leadership and cross-functional stakeholder engagement
- Familiarity with contract negotiation, PPP models, and regulatory compliance in commercial ventures.
- Excellent communication and influencing skills, with ability to pitch and align commercial initiatives across levels.